

Are you looking to sell your renewable energy assets?

Renewable energy assets in Scotland which are accredited for FiT (Feed-in Tariffs) or ROC (Renewables Obligation Certificates) are attractive to investors as they provide guaranteed, long-term revenue streams. This is a very buoyant market, with investment and pension funds all willing to pay a premium to secure these assets into their portfolios.

The value of each project is very much site specific, and impacted by factors such as location (wind yield / irradiation), FiT or ROC accreditation, and lease agreements.

Our Energy, Infrastructure & Sustainability team can help you sell your assets by providing advice throughout the complete transaction lifecycle as follows:

- **Valuation:** We will prepare a valuation report detailing a range of indicative values which we feel the market will offer based on recent transaction experience and benchmarking.
- **Investor-ready:** We will provide advice to ensure the project is investor-ready from a financial, tax and accounting perspective.
- **Marketing:** We will prepare a detailed Information Memorandum.
- **Lead negotiations:** We will run an investor competition to obtain the best deal for you. We will lead the negotiations with the investors and their advisors to ensure that the due diligence process is streamlined.
- **Tax structuring advice:** We will provide you with tax advice to ensure sales proceeds can be extracted in a tax-efficient manner.



Our clients say it best

“ I have worked with Johnston Carmichael through all 40 years of business as a farmer. They have been my go-to advisors for financial affairs and business support. Recently we approached JC to support us in the sale of a wind turbine. Jamie Davidson was a key figure in this process, from the initial marketing to the final transaction and we achieved a very successful outcome. We were well supported in every way and I would strongly recommend JC to support any of your business needs. ”

Robert Hay, Hay Renewables Limited



Let's get started

Get in touch with one of our key contacts below and let's get the conversation started:



Mark Stewart
Partner & Head of Energy,
Infrastructure & Sustainability
e: mark.stewart@jcca.co.uk



Jamie Davidson
Corporate Finance Director
e: jamie.davidson@jcca.co.uk

Where sharp minds meet

jcca.co.uk